

Steps to Become a Licensed Agent

Step 1 ▶▶▶▶ Choose Study Method

- » **Live Class** *Fast...Focused*
 - » **e-Class** *0 to Pass...In 14 Days*
 - » **Online** *Self-Paced...24/7/365*
 - » **Self-Study** *Anywhere...Anytime*
- Visit www.adbanker.com or call 1.800.866.2468 to get started today!

Step 2 ▶▶▶▶ Schedule State Exam

- » Schedule state exam immediately to occur 2 to 5 days upon course completion at www.pearsonvue.com (888.204.6272)
- » Present your exam confirmation number and two forms of current identification at the exam site

Step 3 ▶▶▶▶ Apply for License:

- » Go to <http://scc.virginia.gov/division/boi/webpages/boiproducer.htm> for complete procedures and forms
- » Obtain a current Criminal History Record Report through the Virginia State Police

Exam Preparation

January-June
2010

Continuing Education

Virginia



Helping Students
PASS!

adbanker.com

1.800.866.2468

Continuing Education

- 16 hours of line specific CE biennially for single license
- 24 hours of CE biennially if more than one license with at least 8 hours per license type held
- 2 hours of insurance, laws & regulations (ILR)
- Agents wanting to sell VA LTC Partnership policies must complete an 8 hour course specific to LTC and LTC Partnership prior to selling and 4 hours every renewal thereafter
- Property/Casualty producers who sell flood insurance must complete the one-time 3 hour NFIP course

Credits	Price
1-4	\$19 ⁹⁵
5-8	\$24 ⁹⁵
9-12	\$29 ⁹⁵
13-16	\$36 ⁹⁵

For Printed Book/Exam add \$5 per book

Online/Self-Study

Life/Health

Estate Planning and Preservation	15 (12LH/3ILR)
Understanding Life Insurance Plans & Policies	12
The HSA Strategy: The Future of Health Insurance in America	11
The Foundation of Investment Options	11 (8LH/3ILR)
Financial Planning Strategies	10
Life & Health Insurance Essentials	10
Strategic Planning with Living Trusts	7 (4LH/3ILR)
Variable Products	7
Estate Planning	5 (3LH/2ILR)
Understanding Managed Care	4

Property/Casualty

Advanced Commercial Coverages	16 (14LH/2ILR)
P&C Risks, Hazards & Exposures	16 (14LH/2ILR)
Property & Casualty Ins Essentials	13
Personal Lines	12
Agribusiness Risk Management	8
Commercial Lines	7
Flood Insurance - NFIP	3

General

Identity Theft: Educating Your Clients	4
Anti-Money Laundering	4

Long Term Care

Long Term Care Partnership	8
VA Medicaid and LTC Partnership	2

Insurance, Laws & Regulations

Legal Issues in P&C Insurance	8
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College Credit Available at www.adbcollegecredit.com

Exam Preparation

Study Choices



Includes:

Instructor-Led Class » Structured Learning for Faster Completion » Immediate Answers to Your Questions	✓		
Interactive Online Course » Media-Rich Audio-Visual Content » Keyword Galleries & Bookmarking		✓	
Exam Specific Study Manual » Concise, Easy-to-Follow Outline Format » Key Facts & Sample Questions	✓	✓	✓
Practice Exams » Hundreds of Multiple Choice Questions » Advanced Review Features	✓	✓	✓
Study Hall Access » Online Forum for Students and Instructors	✓	✓	✓

A.D.Banker&Company
The Place to be to PASS!

Life & Health	229 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Property & Casualty	284 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Personal Lines	229 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Series 6		129 ⁹⁵	129 ⁹⁵
Series 63		70 ⁹⁵	70 ⁹⁵
Series 7			235
Series 65 or 66			149

Learning Tools & Upgrades:

Live Prep » Instructor-Led Review of Sample Questions	\$69	Included in Live Class	+	+
e-Prep » Instructor-Narrated Review of Sample Questions » On Demand...24/7/365	\$69	+	+	+
Practice Exams » Sharpen Your Test-Taking Skills	\$49 ⁹⁵	Included in Live Class, Online & Self-Study or purchased a la carte.		
Flashcards » Ace the Exam with Questions and Answers	\$19 ⁹⁵	+	+	+
Dictionary » Master the Language of Insurance and Securities	\$16 ⁹⁵	+	+	+
Crossword Puzzles » Learn to Use Insurance Terms with Confidence	\$10 ⁹⁵	+	+	+

Live Schedule

Live Class Times: 8am-5:30pm

Live Prep Times: 2:30pm-5:30pm

Alexandria	Falls Church	Manassas	Richmond
Courtyard by Marriott 2700 Eisenhower Ave Alexandria, VA 22314	Residence Inn 8125 Gatehouse Rd Falls Church, VA 22042	Courtyard by Marriott Manassas Battlefield Park 10701 Battleview Pkwy Manassas, VA 20109	Hampton Inn 800 Research Rd Richmond, VA 23236
Life/Health <i>Weekdays</i>	Life/Health <i>Weekdays</i>	Life/Health <i>Weekdays</i>	Life/Health <i>Weekdays</i>
Class Prep	Class Prep	Class Prep	Class Prep
Feb 15-16 16	Feb 22-23 23	Jan 18-19 19	Jan 11-12 12
Apr 12-13 13	Apr 26-27 27	Mar 1-2 2	Feb 15-16 16
Jun 14-15 15	Jun 1-2 2	Apr 5-6 6	Mar 22-23 23
		May 10-11 11	Apr 26-27 27
		Jun 7-8 8	Jun 1-2 2
Property/Casualty <i>Weekdays</i>	Property/Casualty <i>Weekdays</i>	Property/Casualty <i>Weekdays</i>	Property/Casualty <i>Weekdays</i>
Class Prep	Class Prep	Class Prep	Class Prep
Feb 1-2 2	Feb 8-9 9	Jan 25-26 26	Jan 25-26 26
Apr 5-6 6	Mar 22-23 23	Mar 15-16 16	Mar 1-2 2
Jun 21-22 22	May 3-4 4	Apr 26-27 27	Apr 5-6 6
	Jun 7-8 8	Jun 1-2 2	May 10-11 11
			Jun 14-15 15
Roanoke	Chesapeake	Guarantee	
Comfort Suites 2898 Keagy Rd Salem, VA 24153	Cambridge College 1403 Greenbriar Pkwy #300 Chesapeake, VA 23320	If you do not pass on the first attempt, we will refund the cost of one testing fee.	
Life/Health <i>Weekdays</i>	Life/Health <i>Weekdays</i>	To qualify, score 80% or more on the Guarantee Exam and take your state exam within 3 days.	
Class Prep	Class Prep	Dept of Insurance www.scc.virginia.gov/division/boi 1.804.371.9631	
Jan 18-19 19	Jan 25-26 26	Insurance Exam www.pearsonvue.com 1.888.204.6272	
Mar 1-2 2	Mar 22-23 23	FINRA Information www.finra.org 1.301.590.6500	
Apr 12-13 13	May 17-18 18	Securities Exam www.prometric.com 1.800.578.6273 www.pearsonvue.com 1.866.396.6273	
May 24-25 25			
Property/Casualty <i>Weekdays</i>	Property/Casualty <i>Weekdays</i>		
Class Prep	Class Prep		
Feb 1-2 2	Feb 8-9 9		
Mar 15-16 16	Apr 5-6 6		
Apr 26-27 27	Jun 7-8 8		
Jun 7-8 8			

Continuing Education

Live Class Schedule

Credits	Price
1-4	\$58
5-8	\$92
9-12	\$132
13-16	\$152
17-20	\$202

Fairfax	Richmond
Courtyard by Marriott Fairfax Fair Oaks 11220 Lee Jackson Memorial Hwy (Rte 50) Fairfax, VA 22030	Hampton Inn 800 Research Rd Richmond, VA 23236
Apr 21 Long Term Care Partnership 8-5 8 LTC 4-hour Long Term Care (Partnership Renewal) 1-5 4 LTC	Feb 10 Long Term Care Partnership 8-5 8 LTC 4-hour LTC (Partnership Renewal) 1-5 4 LTC
	May 19 Long Term Care Partnership 8-5 8 LTC 4-hour LTC (Partnership Renewal) 1-5 4 LTC
Falls Church	Manassas
Residence Inn 8125 Gatehouse Rd Falls Church, VA 22042	Courtyard by Marriott, Manassas Battlefield Park 10701 Battleview Pkwy Manassas, VA 20109
Feb 18 Long Term Care Partnership 8-5 8 LTC 4-hour LTC Partnership (Partnership Renewal) 1-5 4 LTC	Mar 17 Long Term Care Partnership 8-5 8 LTC 4-hour LTC (Partnership Renewal) 1-5 4 LTC
Jun 16 Long Term Care Partnership 8-5 8 LTC 4-hour LTC Partnership (Partnership Renewal) 1-5 4 LTC	