

Steps to Become a Licensed Agent

Step 1 ▶▶▶▶ Choose Study Method & Earn Certificate of Completion

- » **Live Class** *Fast...Focused*
- » **e-Class** *0 to Pass...In 14 Days*
- » **Online** *Self-Paced...24/7/365*
- » **Self-Study** *Anywhere...Anytime*

Visit www.adbanker.com or call 1.800.866.2468 to get started today!

Earn Certificate of Completion

- » Pass the certification exam with a minimum score of 70% (monitored by a disinterested third party)
- » Print, sign and fax the affidavit
- » A.D. Banker will report your completed course to Sircon and email a Certificate of Completion

Step 2 ▶▶▶▶ Schedule State Exam

- » Schedule state exam and fingerprinting immediately to occur 2 to 5 days upon course completion at www.prometric.com (800.715.2418)
- » Bring your certificate of completion and two forms of current identification to the exam

Step 3 ▶▶▶▶ Apply for License:

- » Apply for your license at the testing center after passing the exam

Exam Preparation

January-June
2010

Continuing Education

Pennsylvania



Helping Students
PASS!

Exam Preparation

Study Choices

Live
Class

Online
2

Self-
Study
3

Includes:

Instructor-Led Class

- » Structured Learning for Faster Completion
- » Immediate Answers to Your Questions



Interactive Online Course

- » Media-Rich Audio-Visual Content
- » Keyword Galleries & Bookmarking



Exam Specific Study Manual

- » Concise, Easy-to-Follow Outline Format
- » Key Facts & Sample Questions



Practice Exams

- » Hundreds of Multiple Choice Questions
- » Advanced Review Features



Study Hall Access

- » Online Forum for Students and Instructors



A.D.Banker&Company
The Place to be to PASS!

Life & Health	188 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Property & Casualty Producer/Adjuster	248 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Personal Lines	189 ⁹⁵	129 ⁹⁵	99 ⁹⁵
Series 6		129 ⁹⁵	129 ⁹⁵
Series 63		70 ⁹⁵	70 ⁹⁵
Series 7			235
Series 65 or 66			149

Learning Tools & Upgrades:

Live Prep

- » Instructor-Led Review of Sample Questions

\$69

Included in Live Class

+

+

e-Prep

- » Instructor-Narrated Review of Sample Questions
- » On Demand...24/7/365

\$69

+

+

+

Practice Exams

- » Sharpen Your Test-Taking Skills

\$49⁹⁵

Included in Live Class, Online & Self-Study or purchased a la carte.

Flashcards

- » Ace the Exam with Questions and Answers

\$19⁹⁵

+

+

+

Dictionary

- » Master the Language of Insurance and Securities

\$16⁹⁵

+

+

+

Crossword Puzzles

- » Learn to Use Insurance Terms with Confidence

\$10⁹⁵

+

+

+

Live Schedule

Live Class Times: 8am-5:30pm

Live Prep Times: 2:30pm-5:30pm

King of Prussia

Courtyard by Marriott
1100 Drummers Ln
Wayne, PA 19087

Life/Health

Weekdays

Class	Prep	Prep
Jan	11-12**	12
Feb	8-9	9
Mar	15-16	16
Apr	12-13	13
May	10-11	11
Jun	7-8	8

Property/Casualty

Producer/Adjuster

Class	Prep	Prep
Feb	1-2	2
Mar	29-30	30
Jun	1-2	2

** Call to Confirm Location

Pittsburgh

Courtyard by Marriott
3962 William Penn Hwy
Monroeville, PA 15146

Life/Health

Weekdays

Class	Prep	Prep
Jan	18-19	19
Feb	15-16	16
Apr	5-6	6
Mar	22-23	23
Apr	19-20	20
May	17-18	18
Jun	14-15	15

Property/Casualty

Producer/Adjuster

Class	Prep	Prep
Feb	22-23	23
May	3-4	4

Guarantee

If you do not pass on the first attempt, we will refund the cost one testing fee.

To qualify, score 80% or more on the Guarantee Exam and take your state exam within 3 days.

College Credit Available for All Courses at
www.adbcollegecredit.com

Continuing Education

CE Made Easy!

Credits	Price	Credits	Price
1-4	\$ 55	5-8	\$ 99
9-12	\$139	13-16	\$179
		17-24	\$199

www.adbanker.com

1.800.866.2468

\$1 per credit hour state reporting fee

**NEW
12-Hr
Days!**

Live Class Schedule

Altoona				Johnstown			
		Class Times	Credits /Type			Class Times	Credits /Type
Hampton Inn 180 Charlotte Dr Altoona, PA 16601				Comfort Inn 455 Theatre Dr Johnstown, PA 15904			
Apr 21	Get a Life: Term and Whole Life	8-12	4 LH	Feb 9	Long Term Care Partnership	8-5	8 LTC
	Get a Life: Universal Life and VUL	1-5	4 LH	Feb 10	Annuity Fundamentals	8-5	8 LH
Apr 22	Retirement Income Planning Defined	8-12	4 LH				
	Retirement Income Planning Strategies	1-5	4 LH				
Allentown				King of Prussia			
Wingate 4325 Hamilton Blvd Allentown, PA 18103				Courtyard by Marriott 1100 Drummers Ln Wayne, PA 19087			
Jan 19	Financial Planning Design	8-5	8 LH	Jan 26	Ethics in the Insurance Market**	8-5	8 Gen
Jan 20	Say Ah! Healthcare Today	8-12	4 LH	Jan 27	Long Term Care Partnership**	8-5	8 LTC
	Identity Theft: Educating Your Clients	1-5	4 GN	Feb 23	Get a Life: Term and Whole Life	8-12	4 LH
Mar 18	Long Term Care Partnership	8-5	8 LTC		Get a Life: Universal Life and VUL	1-5	4 LH
	Anti-Money Laundering	5-9	4 GN		Say Ah! Healthcare Today	5-9	4 LH
May 12	Covering Mainstreet: Homeowners Policies	8-12	4 PC	Mar 23	Covering Mainstreet: Businessowners Policy	8-12	4 PC
	Covering Mainstreet: Bus Auto Coverage Form	1-5	4 PC		Covering Mainstreet: Bus Auto Coverage Form	1-5	4 PC
May 13	This Time It's Personal: Homeowners Policies	8-12	4 PC	Mar 24	This Time It's Personal: Homeowners Policies	8-12	4 PC
	This Time It's Personal: Auto Policies	1-5	4 PC		This Time It's Personal: Auto Policies	1-5	4 PC
Cranberry				Apr 27 Financial Planning Design			
Holiday Inn Express 20003 Route 19 Cranberry, PA 16066				Anti-Money Laundering			
Feb 18	Get a Life: Term and Whole Life	8-12	4 LH	May 18	Understanding the HSA Strategy	8-5	8 LH
	Get a Life: Universal Life and VUL	1-5	4 LH		Identity Theft: Educating Your Clients	5-9	4 Gen
	Anti-Money Laundering	5-9	4 GN	Jun 15	Risky Business: An Employer's Perspective	8-12	4 PC
Apr 13	Say Ah! Healthcare Today	8-12	4 LH		Risky Business: Insuring the Company	1-5	4 PC
	Retirement Income Planning Defined	1-5	4 LH	Jun 16	Ethics in the Insurance Market	8-5	8 Gen
Apr 14	Retirement Income Planning Strategies	8-12	4 LH	Lancaster			
	Identity Theft: Educating Your Clients	1-5	4 GN	Hampton Inn 545 Greenfield Rd Lancaster, PA 17601			
Erie				Mar 24	Get a Life: Term and Whole Life	8-12	4 LH
Hampton Inn 8050 Old Oliver Rd Erie, PA 16509					Get a Life: Universal Life and VUL	1-5	4 LH
Feb 2	Say Ah! Healthcare Today	8-12	4 LH	Mar 25	Ethics in the Insurance Market	8-5	8 GN
	Identity Theft: Educating Your Clients	1-5	4 GN	Jun 3	Long Term Care Partnership	8-5	8 LTC
Feb 3	Annuity Fundamentals	8-5	8 LH	Jun 4	Annuity Fundamentals	8-5	8 LH
May 5	Ethics and the Insurance Market	8-5	8 GN	Mechanicsburg			
May 6	Get a Life: Term and Whole Life	8-12	4 LH	Holiday Inn 5401 Carlisle Pike Mechanicsburg, PA 17050			
	Get a Life: Universal Life and VUL	1-5	4 LH	Feb 10	Say Ah! Healthcare Today	8-12	4 LH
Harrisburg					Anti-Money Laundering	1-5	4 GN
Wingate Inn 1344 Eisenhower Blvd Harrisburg, PA 17111				Feb 11	Get a Life: Term and Whole Life	8-12	4 LH
Mar 10	Long Term Care Partnership	8-5	8 LTC		Get a Life: Universal Life and VUL	1-5	4 LH
Mar 11	Get a Life: Term and Whole Life	8-12	4 LH	Apr 14	Understanding the HSA Strategy	8-5	8 LH
	Get a Life: Universal Life and VUL	1-5	4 LH	Apr 15	Financial Planning Design	8-5	8 LH
May 19	Say Ah! Healthcare Today	8-12	4 LH	Jun 17	Long Term Care Partnership	8-5	8 LTC
	Identity Theft: Educating Your Clients	1-5	4 LH	Jun 18	Ethics in the Insurance Market	8-5	8 GN
May 20	Understanding the HSA Strategy	8-5	8 LH	Pittsburgh			
Horsham				Courtyard by Marriott 3962 William Penn Hwy Monroeville, PA 15146			
Days Inn 245 Easton Rd Horsham, PA 19044				Jan 26	Retirement Income Planning Defined	8-12	4 LH
Feb 16	Financial Planning Design	8-5	8 LH		Retirement Income Planning Strategies	1-5	4 LH
Feb 17	Get a Life: Term and Whole Life	8-12	4 LH		Identity Theft: Educating Your Clients	5-9	4 GN
	Get a Life: Universal Life and VUL	1-5	4 LH	Mar 24	Say Ah! Healthcare Today	8-12	4 LH
Apr 20	Long Term Care Partnership	8-5	8 LTC		Anti-Money Laundering	1-5	4 GN
	Anti-Money Laundering	5-9	4 GN	Mar 25	Long Term Care Partnership	8-5	8 LTC
Jun 9	Covering Mainstreet: Businessowners Policy	8-12	4 PC	Apr 27	Understanding the HSA Strategy	8-5	8 LH
	Covering Mainstreet: Bus Auto Coverage Form	1-5	4 PC		Get a Life: Universal Life and VUL	5-9	4 LH
Jun 10	This Time It's Personal: Homeowners Policies	8-12	4 PC	May 19	Annuity Fundamentals	8-5	8 LH
	This Time It's Personal: Auto Policies	1-5	4 PC	May 20	Ethics in the Insurance Market	8-5	8 GN
				Jun 16	Financial Planning Design	8-5	8 LH
					Get a Life: Term and Whole Life	5-9	4 LH

Live Class Schedule

Reading

		Class Times	Credits /Type
Holiday Inn Express 2389 Bernville Rd Reading, PA 19605			
Jan 21	Retirement Income Planning Defined	8-12	4 LH
	Retirement Income Planning Strategies	1-5	4 LH
Jan 22	Anti-Money Laundering	8-12	4 GN
	Identity Theft: Educating Your Clients	1-5	4 LH
May 4	Ethics in the Insurance Market	8-5	8 GN
May 5	Say Ah! Healthcare Today	8-12	4 LH
	Get a Life: Term and Whole Life	1-5	4 LH

Scranton

		Class Times	Credits /Type
Hampton Inn 22 Montage Mountain Rd Scranton, PA 19605			
Mar 3	Understanding the HSA Strategy	8-5	8 LH
Mar 4	Retirement Income Planning Defined	8-12	4 LH
	Retirement Income Planning Strategies	1-5	4 LH
Jun 23	Say Ah! Healthcare Today	8-12	4 LH
	Identity Theft: Educating Your Clients	1-5	4 GN
Jun 24	Get a Life: Term and Whole Life	8-12	4 LH
	Get a Life: Universal Life and VUL	1-5	4 LH

Upper St.Clair

		Class Times	Credits /Type
Crowne Plaza Hotel 164 Port Church Rd Pittsburgh, PA 15241			
Feb 24	Say Ah! Healthcare Today	8-12	4 LH
	Identity Theft: Educating Your Clients	1-5	4 GN
Apr 28	Long Term Care Partnership	8-5	8 LTC

Wilkes Barre

		Class Times	Credits /Type
Hilton Garden Inn 242 Highland Park Blvd Wilkes-Barre, PA 18702			
Feb 25	Annuity Fundamentals	8-5	8 LH
Feb 26	Long Term Care Partnership	8-5	8 LTC
May 5	Financial Planning Defined	8-5	8 LH
May 6	Retirement Income Planning Design	8-12	4 LH
	Retirement Income Planning Strategies	1-5	4 LH

Williamsport

		Class Times	Credits /Type
Hampton Inn 140 Via Bella Williamsport, PA 17701			
Apr 6	Get a Life: Term and Whole Life	8-12	4 LH
	Get a Life: Universal Life and VUL	1-5	4 LH
Apr 7	Understanding the HSA Strategy	8-5	8 LH

Insurance CE Facts

24 Hours Biennially

Producers who sell flood insurance policies must complete a one-time 3-hour course on NFIP Basic Flood education

Producers selling LTC Partnership policies must complete an initial 8-hour training course that contains the required 1-hour Pennsylvania Medicaid Long Term Care Services course prior to selling LTC products

Self-Study/Online

Economy Series

Courses available online or in print.
Exam-online, mail or fax.

Life/Health

	Credits /Type
Comprehensive Annuity Course	30
Modern Retirement Planning	25
Estate Planning & Preservation	16
Understanding Life Insurance Plans & Policies	12
The HSA Strategy: The Future of Health Insurance in America	11
Financial Planning Strategies	10
Life & Health Insurance Essentials	10
Financial Terms & Definitions	8
Long Term Care Partnership	8
12 Dumb Things Smart People do with Their Money	7
Principles of Financial Statement Analysis	7
Strategic Planning with Living Trusts	7
Variable Products	7

Property/Casualty

Heads I Win, Tails You Lose	24
P&C Risks, Hazards & Exposures	20
Effective Property & Casualty Solutions	18
Advanced Commercial Coverage	17
Investigating the Claim	16
Property & Casualty Insurance Essentials	13
Personal Lines	12
Legal Issues in P&C Insurance	8
Identifying Insurance Fraud	6
Flood Insurance - NFIP	3

General

Business Ethics	20
Anti-Money Laundering	4
Identity Theft: Educating Your Clients	4

Credits	Online Price	Credits	Online Price
1-4	\$19 ⁹⁵	9-12	\$29 ⁹⁵
5-8	\$24 ⁹⁵	13-24	\$49 ⁹⁵

\$1 per credit hour state reporting fee
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University Series

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Life/Health

Financial Planning for the Older Client	\$67 ⁹⁵	30
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Property/Casualty

Commercial Property Coverage Guide	\$74 ⁹⁵	22
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